

**MADISON COUNTY FISCAL COURT
MADISON COUNTY, KY
RESOLUTION 20-87**

**A RESOLUTION TO APPROVE MADISON COUNTY FISCAL COURT FUNDING
FOR SHERIFF'S DEPARTMENT DE-ESCALATION TRAINING**

WHEREAS, the Madison County Fiscal Court desires to fund the Sheriff's Department De-escalation Training; and

WHEREAS, today's increased service demands, and the scrutiny placed upon public safety professionals have resulted in a growing need to master verbal conflict management skills; and

WHEREAS, the Madison County Sheriff's Department is looking for training to assist their deputies in dealing with difficult situations; and

WHEREAS, Verbal De-escalation training provides public safety professionals with time-tested communication skills proven to help de-escalate volatile situations, safeguard fellow officers' emotional and professional well-being, and significantly enhance the agency's professional image; and

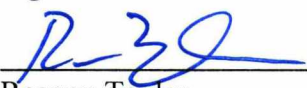
WHEREAS, the training would consist of a seven (7) hour on-line course for all of the agency provided by Dolan Consulting Group at a discounted price of \$2,450; and

NOW, THEREFORE, BE IT RESOLVED THAT THE MADISON COUNTY FISCAL COURT DOES HEREBY APPROVE THIS RESOLUTION.

Motion made by John Tudor, seconded by Roger Barger.

Vote:	Yes	No
Judge Reagan Taylor	<u>X</u>	<u> </u>
Magistrate Larry Combs	<u> </u>	<u> </u>
Magistrate John Tudor	<u>X</u>	<u> </u>
Magistrate Roger Barger	<u>X</u>	<u> </u>
Magistrate Tom Botkin	<u>X</u>	<u> </u>

Signed:


Reagan Taylor
Madison County Judge Executive

Attested:


Kenny Barger
Madison County Clerk



MADISON COUNTY SHERIFF'S OFFICE



Mike Coyle, Sheriff

135 West Irvine Street

Suite B 01

Richmond, Kentucky 40475

Phone: (859) 623-1511

Fax: (859) 623-9520

www.sheriff.madisoncountky.us

In Memory of Sheriff Jerry R. Combs

Resolution 2087

sheriff@madisoncountky.us

To: Madison County Fiscal Court
From: Sheriff Mike Coyle
Date: July 29, 2020
Subject: De-escalation Training

Dear Members of the Madison County Fiscal Court,

The Madison County Sheriff's Office prides itself on being an accredited and professional agency. Today's increased service demands and the scrutiny placed upon public safety professionals have resulted in a growing need to master verbal conflict management skills. The Madison County Sheriff's Office is looking for training to assist our deputies deal with difficult situations and add another "Tool" to our toolbox.

Verbal De-escalation training provides public safety professionals with time-tested communication skills proven to help de-escalate volatile situations, safeguard fellow officers' emotional and professional well-being and significantly enhance the agency's professional image.

We have researched and would like to provide our agency with a SEVEN (7) hour on-line course titled, "Surviving Verbal Conflict: What Every Public Safety Professional Needs to Know About Verbal De-Escalation", by Dolan Consulting Group.

If approved, we can enroll ALL of our agency and be trained at a discounted price of \$2,450 saving \$2,500. Richmond Police Department recently received this training and provided positive feedback on it to us.

The course also provides opportunities for the participants to participate in practical skill building so that when they complete the two-day training they are well on their way to becoming more effective professionals in communication.

Thank you for your consideration into this matter and if you have any questions, please feel free to contact me.

A handwritten signature in cursive script that reads "Sheriff Mike Coyle". The signature is written in dark ink and is positioned above a horizontal line.

Sheriff Mike Coyle

mike.coyle@madisoncountky.us

(859) 358-5232



Consulting Group

Surviving Verbal Conflict:

What Every Public Safety Professional Needs to Know About Verbal De-Escalation

Buy \$99.00

About the Instructor





Chief of Police (Ret.)

Harry Dolan

Harry P. Dolan is a 32-year police veteran who served as a Chief of Police since 1998. As a former police chief, he brings 25 years of public safety executive experience to Dolan Consulting.

Chief of Police of the Raleigh (N.C.) Police Department, an agency comprised of over 10,000 officers and staff.

Chief Dolan began his law enforcement career in 1980 as a deputy sheriff in Ashtabula, Ohio. In 1982, when he joined the Raleigh Police Department, where he served as a police officer, sergeant, and lieutenant. He then served as the Chief of Police for the N.C. Department of Human Resources Police Department, located in Lumberton, N.C. from 1992 until 1998, when he became Chief of Police of the Raleigh Police Department. He served in that capacity for nearly ten years before becoming Chief of the Raleigh Police Department. As Chief, he raised the bar at every organization and left each in a better position than he found it.

Harry Dolan has lectured throughout the United States and has trained thousands of law enforcement officers in Leadership & Management, Communications Skills, and Community Policing. Chief Dolan's presentations are career changing, characterized by his sense of humor and his interest throughout his training sessions. Chief Dolan's demonstrated ability to deliver training in a fun and engaging manner, all with uncompromising principles will be of tremendous value to your organization.

Chief Dolan's unbridled passion to achieve service-excellence is a driving force in his life. He is a professor at Western Carolina University and holds a Master's Degree in Organizational Leadership from Western Carolina University of North Carolina at Pembroke.

• **On the Street Agency ,** **100% attention** (texting, typing or talking under the influence).

- Diffuse potentially volatile verbal encounters.
- Avoid the "Rope-A-Dope Syndrome."
- Understand the importance of managing "Hyper vigilance."
- Raise organizational morale and grasp the concept of "Police Legitimacy."
- Manage your verbal triggers & sidestep the "Niagara Falls Walk."
- Significantly enhance the agency's image throughout the community.
- Practice "Verbal Contact & Cover" principles.
- Apply the FAA's "Sterile Cockpit Rule" on duty.
- Understand the importance of "Chief Dolan's 24 Hour Rule"as a key component of communication success.

Agency Pricing

Enroll 10 to 299 officers at \$49 Each

- 10 enrollment: **\$490.00 (SAVE \$500)**
- 25 enrollment: **\$1,225.00 (SAVE \$1,250)**
- 50 enrollment: **\$2,450.00 (SAVE \$2,500)**
- 75 enrollment: **\$3,675.00 (SAVE \$3,750)**
- 100 enrollment: **\$4,900.00 (SAVE \$5,000)**
- 150 enrollment: **\$7,350 (SAVE \$7,500)**
- 200 enrollment: **\$7,800 (SAVE \$12,000)**

Enroll 300 to 600 Officers at \$39 Each

- 300 enrollment: **\$11,700 (SAVE \$18,000)**
- 400 enrollment: **\$15,600 (SAVE \$24,000)**
- 500 enrollment: **\$19,500 (SAVE \$30,000)**
- 550 enrollment: **\$21,450 (SAVE \$33,000)**
- 600 enrollment: **\$23,400 (SAVE \$36,000)**

Enroll 601 to 1,000 Officers at \$35 Each

- 1,000 enrollment: **\$35,000 (SAVE \$64,000)**

Enroll Over 1,000 Officers at \$30 Each

- 1,500 enrollment: \$45,000 (SAVE \$103,500)